



INDIANA ECONOMIC GROWTH REGION 1 *(Lake, Porter, LaPorte, Newton, Jasper, Starke, and Pulaski Counties)*

Current Occupation ¹	2011 OES Annual Entry Wage	Next Step Occupation ²	Education/ Training	2011 OES Annual Entry Wage	Next Step Occupation ³	Education/ Training	2011 OES Annual Entry Wage	2011 OES Annual Experienced Wage
Bill and Account Collectors	\$21,666	Executive Secretaries and Administrative Assistants	Associate degree	\$31,794	Administrative Services Managers	Bachelor's degree	\$44,197	\$89,366
Childcare Workers	\$16,948	Preschool Teachers, Except Special Education	Associate degree	\$17,835	Adult Literacy, Remedial Education, and GED Teachers	Bachelor's degree	\$25,518	\$62,410
Customer Service Representatives⁶	\$19,422	Self-Enrichment Education Teachers	Associate Degree	\$22,208	Special Education Teachers, Preschool, Kindergarten, and	Bachelor's degree	\$34,990	\$63,224
Data Entry Keyers	\$22,044	Computer Support Specialists	Associate degree	\$23,283	Computer and Information Systems Managers	Bachelor's degree	\$66,476	\$114,825
Floral Designers	\$17,497	Tailors, Dressmakers, and Custom Sewers	Postsecondary vocational training	\$22,033	Graphic Designers	Bachelor's degree	\$24,279	\$44,164
Home Health Aides	\$17,635	Medical Assistants	Associate Degree	\$19,853	Medical and Public Health Social Workers	Bachelor's degree	\$37,964	\$52,543
Hotel, Motel, and Resort Desk Clerks	\$16,855	Real Estate Brokers	Postsecondary vocational training	\$26,438	Personal Financial Advisors⁶	Bachelor's degree	\$37,303	\$97,479
Inspectors, Testers, Sorters, Samplers, and Weighers⁶	\$24,651	Construction and Building Inspectors⁶	Postsecondary vocational training	\$30,013	Environmental Engineers⁶	Bachelor's degree	\$38,017	\$80,400
Insurance Claims Clerks	\$25,026	Loan Officers	Associate Degree	\$42,117	Accountants and Auditors	Bachelor's degree	\$43,017	\$77,460
Library Assistants, Clerical	\$16,786	Self-Enrichment Education Teachers	Associate Degree	\$22,208	Elementary School Teachers, Except Special Education	Bachelor's degree	\$35,111	\$59,925
License Clerk	\$23,940	Legal Secretaries	Associate Degree	\$25,971	Insurance Sales Agents	Bachelor's degree	\$26,432	\$85,932
New Accounts Clerks	\$27,665	Loan Officers	Associate degree	\$42,117	Financial Analysts⁶	Bachelor's degree	\$45,464	\$106,255
Nonfarm Animal Caretakers	\$16,905	Preschool Teachers, Except Special Education	Associate Degree	\$17,835	Kindergarten Teachers, Except Special Education	Bachelor's degree	\$33,221	\$55,222

Current Occupation ¹	2011 OES Annual Entry Wage	Next Step Occupation ²	Education/ Training	2011 OES Annual Entry Wage	Next Step Occupation ³	Education/ Training	2011 OES Annual Entry Wage	2011 OES Annual Experienced Wage
Office Clerks, General	\$17,281	Paralegals and Legal Assistants	Associate degree	\$25,934	Credit Analysts	Bachelor's degree	\$42,275	\$66,131
Order Clerks	\$16,973	Municipal Clerks	Postsecondary vocational training	\$23,940	Probation Officers and Correctional Treatment Specialists	Bachelor's degree	\$25,419	\$44,419
Parts Salespersons	\$19,018	Electrical Engineering Technicians^G	Associate degree	\$42,705	Engineering Managers^G	Bachelor's degree	\$76,264	\$119,027
Payroll and Timekeeping Clerks	\$24,089	Loan Interviewers and Clerks	Postsecondary vocational training	\$25,052	Cost Estimators	Bachelor's degree	\$40,602	\$80,789
Personal and Home Care Aides	\$16,662	Teacher Assistants	Associate degree	\$17,068	Middle School Teachers, Except Special and Vocational Education	Bachelor's degree	\$31,781	\$59,530
Production, Planning, and Expediting Clerks^G	\$33,508	Industrial Engineering Technicians^G	Associate degree	\$42,215	Industrial Engineers^G	Bachelor's degree	\$53,828	\$80,281
Receptionists and Information Clerks	\$18,220	Advertising Sales Agents	Postsecondary vocational training	\$27,742	Sales Managers	Bachelor's degree	\$49,836	\$122,863
Secretaries, Except Legal, Medical, and Executive	\$24,704	Lodging Managers	Postsecondary vocational training	\$37,310	Education Administrators, All Other	Bachelor's degree	\$51,316	\$109,296
Shipping, Receiving, and Traffic Clerks^G	\$22,056	Industrial Engineering Technicians^G	Associate Degree	\$42,215	Management Analysts	Bachelor's degree	\$47,737	\$101,479
Statement Clerks	\$24,383	Loan Interviewers and Clerks	Postsecondary Vocational	\$25,052	Securities, Commodities, and Financial Services Sales	Bachelor's degree	\$34,200	\$88,342
Telemarketers	\$16,444	Real Estate Sales Agents	Postsecondary vocational training	\$17,262	Public Relations Specialists^G	Bachelor's degree	\$20,515	\$48,419
Tellers	\$19,488	Billing, Cost, and Rate Clerks	Postsecondary vocational training	\$24,383	Loan Officers	Bachelor's degree	\$42,117	\$87,070
Weighers, Measurers, Checkers, and Samplers,	\$19,382	Construction and Building Inspectors^G	Postsecondary vocational training	\$30,013	Construction Managers^G	Bachelor's degree	\$57,657	\$101,484

Current Occupation ¹	2011 OES Annual Entry Wage	Next Step Occupation ²	Education/ Training	2011 OES Annual Entry Wage	Next Step Occupation ³	Education/ Training	2011 OES Annual Entry Wage	2011 OES Annual Experienced Wage
Word Processors and Typists	\$22,534	Municipal Clerks	Postsecondary Vocational training	\$23,940	Logisticians ⁶	Bachelor's degree	\$39,973	\$64,530

* Wage data from the March 2011 National Occupational Employment and Wage Estimates

Notes: Current occupations¹ usually require a high school diploma or a General Equivalency Degree.

Next Step Occupations² usually require an Associate Degree or PostSecondary Training.

Next Step Occupations³ are occupations that are on the Hoosier Hot 50 or High Wage High Demand list for the State of Indiana. These occupations usually require a Bachelor's Degree.

Next Step Occupations are intended as examples, based on overlapping skills sets. Resource: Economic Modeling Specialists, Inc. (EMSI)

Occupations printed in **green⁶** have been designated 'Green Jobs' by O*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O*Net Development.

Wages shown are taken from Region 1's 2011 Occupational Employment Statistics report.

Research has highlighted the increasing importance of skills, basic and otherwise.

Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals in career discovery and preparation, planning for a career change, or offering guidance in career development.

WorkOne websites:

www.in.gov/dwd

www.hoosierdata.in.gov

www.indianacareerconnect.com

Other LMI Publications on our Web Site

Career Guides

High Wage/High Demand Occupations

Hoosier Hot Jobs

Job Postings and Starting Wages Report

Up-One-Level Reports

Employment Opportunities

If you have questions or would like additional information, please contact Regional Analyst Bruce Bendull at (219) 762-6592 ext. 228.